

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q2

Which of the following statements BEST describes your current involvement with your company regarding business continuity plans? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
You provide oversight and project management of the plan	555 43%	44 44%	49 49%L	46 46%	40 40%	51 50%HL	48 48%L	36 36%	43 43%	37 37%	47 47%	34 34%	46 46%	34 41%
You are a part of a project team designing and/or evaluating the plan	352 27%	31 31%	31 31%	21 21%	32 32%	20 20%	25 25%	33 33%F	30 30%	33 33%F	21 21%	30 30%	21 21%	24 29%
You recommend purchase of IT or security products and/or services for the plan	342 27%	24 24%	18 18%	30 30%C	26 26%	27 27%	25 25%	27 27%	23 23%	27 27%	27 27%	32 32%C	31 31%C	25 30%
Don't know/None of these	37 3%	2 2%	2 2%	3 3%	2 2%	3 3%	2 2%	4 4%	4 4%	3 3%	6 6%N	4 4%	2 2%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q3

Which of the following statements BEST describes your business's approach to business continuity planning? Would you say business continuity planning . . . - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Priority (Net)	771 60%	67 66%L	66 66%L	72 72%GHJ KLN	60 60%	69 68%KLN	56 56%	56 56%	61 61%	55 55%	54 53%	49 49%	62 62%	44 53%
Has always been a priority for this company	436 34%	45 45%GJKL N	43 43%GLN	45 45%GJK LN	34 34%	36 36%	28 28%	34 34%	32 32%	30 30%	31 31%	25 25%	33 33%	20 24%
Has been a priority in recent years because of security and terrorist threats	335 26%	22 22%	23 23%	27 27%	26 26%	33 33%	28 28%	22 22%	29 29%	25 25%	23 23%	24 24%	29 29%	24 29%
Not Priority (Net)	500 39%	33 33%	33 33%	24 24%	40 40%D	32 32%	42 42%D	40 40%D	38 38%D	44 44%D	47 47%BDF	50 50%BCDF	38 38%D	39 47%BDF
Is important but not a high priority	444 35%	30 30%	28 28%	21 21%	38 38%D	29 29%	36 36%D	34 34%D	36 36%D	40 40%D	40 40%D	44 44%BCDF	33 33%	35 42%CD
Business continuity is not important at this company	56 4%	3 3%	5 5%	3 3%	2 2%	3 3%	6 6%	6 6%	2 2%	4 4%	7 7%	6 6%	5 5%	4 5%
Don't know/None of these	15 1%	1 1%	1 1%	4 4%EFKM	0 0	0 0	2 2%	4 4%EFKM	1 1%	1 1%	0 0	1 1%	0 0	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

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Question Q5

Does your organization have a business continuity plan?

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Yes	863 67%	72 71%M	71 71%M	74 74%KLM	68 68%	73 72%LM	69 69%	68 68%	71 71%M	65 65%	60 59%	58 58%	57 57%	57 69%
No	393 31%	24 24%	28 28%	24 24%	30 30%	23 23%	28 28%	30 30%	29 29%	33 33%	38 38%BDF	40 40%BDF	40 40%BDF	26 31%
Don't know	30 2%	5 5%IN	1 1%	2 2%	2 2%	5 5%IN	3 3%	2 2%	0 0	2 2%	3 3%	2 2%	3 3%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q6

When was the plan LAST UPDATED? Would you say . . . - Aided

Base = Have Business Continuity Plan

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C. (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	863	72*	71*	74*	68*	73*	69*	68*	71*	65*	60*	58*	57*	57*
More than 12 months ago	184 21%	14 19%	13 18%	12 16%	14 21%	12 16%	13 19%	15 22%	18 25%	16 25%	9 15%	16 28%	11 19%	21 37%BCDEFGKM
In the past 12 months (Net)	638 74%	54 75%	54 76%N	58 78%N	50 74%	58 79%N	55 80%N	52 76%N	48 68%	47 72%	47 78%N	39 67%	42 74%	34 60%
In the past 6-12 months	282 33%	19 26%	16 23%	30 41%C	24 35%	25 34%	20 29%	17 25%	20 28%	28 43%BCH	23 38%	22 38%	17 30%	21 37%
Less than 6 months ago	356 41%	35 49%JLN	38 54%JLN	28 38%	26 38%	33 45%N	35 51%JLN	35 51%JLN	28 39%N	19 29%	24 40%N	17 29%	25 44%N	13 23%
Or was it just after 9/11	17 2%	1 1%	1 1%	2 3%	0 0%	2 3%	1 1%	1 1%	4 6%E	2 3%	1 2%	1 2%	1 2%	0 0%
It has never been updated (vol.)	8 1%	2 3%	1 1%	1 1%	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%	1 2%	0 0%	1 2%	1 2%
Don't know	16 2%	1 1%	2 3%	1 1%	3 4%	1 1%	0 0%	0 0%	1 1%	0 0%	2 3%	2 3%	2 4%	1 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q7

When was the plan LAST FULLY TESTED? Would you say . . . - Aided

Base = Have Business Continuity Plan

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	863	72*	71*	74*	68*	73*	69*	68*	71*	65*	60*	58*	57*	57*
More than 12 months ago	190 22%	16 22%	17 24%	13 18%	13 19%	15 21%	12 17%	19 28%	16 23%	17 26%	17 28%	10 17%	12 21%	13 23%
In the past 12 months (Net)	483 56%	43 60%	35 49%	52 70% CEFGH	34 50%	39 53%	37 54%	33 49%	41 58%	36 55%	33 55%	33 57%	33 58%	34 60%
In the past 6-12 months	258 30%	17 24%	16 23%	34 46% BCE HIM	16 24%	24 33%	23 33%	15 22%	19 27%	21 32%	18 30%	21 36%	12 21%	22 39% HM
Less than 6 months ago	225 26%	26 36% FG	19 27%	18 24%	18 26%	15 21%	14 20%	18 26%	22 31%	15 23%	15 25%	12 21%	21 37% FG	12 21%
Or was it just after 9/11	12 1%	1 1%	0 0%	0 0%	1 1%	1 1%	1 1%	3 4%	0 0%	2 3%	0 0%	1 2%	2 4%	0 0%
It has never been tested (vol.)	144 17%	8 11%	12 17%	9 12%	19 28% BDJK N	15 21%	16 23%	13 19%	11 15%	8 12%	7 12%	9 16%	10 18%	7 12%
Don't know	34 4%	4 6% D	7 10% DEHM	0 0%	1 1%	3 4%	3 4%	0 0%	3 4%	2 3%	3 5%	5 9% DHM	0 0%	3 5% D

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q10

What public alerting systems for warnings about terrorist threats or other potential disasters do you monitor? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Any (Net)	944 73%	72 71%J	75 75%J	88 88%BCE GHIJLM N	71 71%J	85 84%BEIJ LN	76 76%J	76 76%J	72 72%J	52 52%	84 83%BEJL N	68 68%J	73 73%J	52 63%
Network or cable TV	667 52%	48 48%	60 60%J	69 69%BEG HIJKLM N	50 50%J	64 63%BIJK LN	52 52%J	52 52%J	48 48%J	34 34%	50 50%J	47 47%	53 53%J	40 48%
Emergency Alert System	461 36%	43 43%LN	33 33%	44 44%ILN	38 38%	38 38%	37 37%	39 39%	30 30%	31 31%	46 46%IJLN	29 29%	32 32%	21 25%
NOAA weather radio	409 32%	32 32%JLMN	21 21%	61 61%BCE FGHIJK LMN	35 35%CJLM	30 30%LMN	46 46%BCFJLM N	36 36%CJLM N	40 40%CJLMN	18 18%	46 46%BCFJ LMN	17 17%	14 14%	13 16%
Other	104 8%	4 4%	12 12%BJN	15 15%BGHJ N	7 7%	19 19%BEGHI JKLMN	5 5%	6 6%	7 7%	3 3%	9 9%	7 7%	8 8%	2 2%
None	316 25%	27 27%DK	23 23%D	11 11%	27 27%DK	16 16%	22 22%D	23 23%D	27 27%DK	44 44%BCDEFG HIKLM	15 15%	29 29%DFK	24 24%D	28 34%DFK
Don't know	26 2%	2 2%	2 2%	1 1%	2 2%	0 0	2 2%	1 1%	1 1%	4 4%F	2 2%	3 3%	3 3%	3 4%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q14

When the Federal government raises the terrorist alert level, for instance, from yellow to orange, do you implement specific protective actions?

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Yes	144 11%	23 23% JKLM	16 16% E	14 14% EI	4 4%	14 14% EI	10 10%	10 10%	5 5%	12 12% E	9 9%	8 8%	9 9%	10 12% E
No	1117 87%	77 76%	81 81%	84 84%	95 95% J	84 83% BCDF	87 87%	87 87%	95 95% BCDFJ	84 84%	90 89% B	91 91% BC	90 90% B	72 87%
Don't know	25 2%	1 1%	3 3%	2 2%	1 1%	3 3%	3 3%	3 3%	0 0%	4 4% I	2 2%	1 1%	1 1%	1 1%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q15/16

Company has taken action or plans to implement measures in the next six months.

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Implement Internet security measures such as firewalls, intrusion detection, hacker protection and/or password authentication - Total Mentions	1065 83%	79 78%	79 79%	94 94% BCF GHJKLM	87 87% M	85 84%	82 82%	80 80%	89 89% BKM	82 82%	78 77%	83 83%	75 75%	72 87% M
Have taken action	837 65%	70 69% M	67 67%	74 74% KLM	68 68%	69 68%	68 68%	64 64%	69 69% M	63 63%	59 58%	56 56%	55 55%	55 66%
Planning to implement measures	228 18%	9 9%	12 12%	20 20% B	19 19% B	16 16%	14 14%	16 16%	20 20% B	19 19% B	19 19% B	27 27% BCG	20 20% B	17 20% B
Establish redundant servers and/or backup sites - Total Mentions	955 74%	72 71%	77 77%	85 85% BEK LMN	70 70%	82 81% LMN	75 75%	78 78%	78 78%	77 77%	71 70%	66 66%	69 69%	55 66%
Have taken action	727 57%	61 60% L	60 60% L	65 65% KLM	56 56%	67 66% KLM	56 56%	57 57%	58 58%	57 57%	50 50%	45 45%	49 49%	46 55%
Planning to implement measures	228 18%	11 11%	17 17%	20 20%	14 14%	15 15%	19 19%	21 21%	20 20%	20 20%	21 21%	21 21%	20 20%	9 11%
Use a service provider for outsourcing - Total Mentions	516 40%	37 37%	38 38%	52 52% BCH LMN	45 45% HM	50 50% HMN	41 41%	29 29%	48 48% HM	42 42%	40 40%	37 37%	29 29%	28 34%
Have taken action	380 30%	29 29%	31 31%	39 39% HKL M	35 35% HKM	39 39% HKLM	29 29%	20 20%	39 39% HKLM	33 33% HM	21 21%	23 23%	19 19%	23 28%
Planning to implement measures	136 11%	8 8%	7 7%	13 13%	10 10%	11 11%	12 12%	9 9%	9 9%	9 9%	19 19% BCHI JN	14 14%	10 10%	5 6%
Other - Total Mentions	44 3%	6 6%	1 1%	5 5%	2 2%	1 1%	1 1%	3 3%	3 3%	2 2%	4 4%	4 4%	10 10% CEFGH IJN	2 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q15/16

Company has taken action or plans to implement measures in the next six months.

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Planning to implement measures	44 3%	6 6%	1 1%	5 5%	2 2%	1 1%	1 1%	3 3%	3 3%	2 2%	4 4%	4 4%	10 10%	2 2% CEFGH IJN
Have taken action	1 *	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q17

Has your organization ever suffered from a disaster that resulted in the business having to cease operations for a period of time?

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Yes	202 16%	22 22%KL	13 13%	26 26%CFG JKLMN	16 16%	14 14%	14 14%	24 24%CJKL M	15 15%	13 13%	11 11%	10 10%	13 13%	11 13%
No	1080 84%	79 78%	87 87%DH	74 74%	84 84%	86 85%	86 86%D	76 76%	85 85%	86 86%D	90 89%BDH	90 90%BDH	87 87%DH	70 84%
Don't know	4 *	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	2 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q18

What was the disaster? Were there any others? - Unaided

Base = Company suffered disaster

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	202	22**	13**	26**	16**	14**	14**	24**	15**	13**	11**	10**	13**	11**
Extreme weather/snow/ tornado	38 19%	1 5%	0 0	20 77%	3 19%	7 50%	2 14%	0 0	2 13%	1 8%	0 0	1 10%	0 0	1 9%
Cyber attacks	23 11%	5 23%	0 0	0 0	1 6%	2 14%	2 14%	2 8%	1 7%	4 31%	1 9%	0 0	1 8%	4 36%
Flood	23 11%	6 27%	2 15%	0 0	2 13%	0 0	2 14%	0 0	3 20%	1 8%	2 18%	2 20%	2 15%	1 9%
Fire	21 10%	3 14%	0 0	1 4%	1 6%	2 14%	3 21%	5 21%	1 7%	1 8%	1 9%	2 20%	1 8%	0 0
Strike	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0
Other	98 49%	7 32%	12 92%	5 19%	8 50%	3 21%	5 36%	18 75%	8 53%	6 46%	7 64%	4 40%	9 69%	6 55%
Don't know	2 1%	0 0	0 0	0 0	1 6%	0 0	0 0	0 0	0 0	0 0	0 0	1 10%	0 0	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. ** very small base (under 30) ineligible for sig testing

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Question Q18A

Thinking about the damage that the disaster caused your organization, can you estimate how much money in repair, demolition, loss of business etc that the disaster cost the company PER DAY?

Base = Company suffered disaster

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	202	22**	13**	26**	16**	14**	14**	24**	15**	13**	11**	10**	13**	11**
Anything (Net)	132 65%	14 64%	8 62%	15 58%	10 63%	10 71%	12 86%	20 83%	8 53%	7 54%	4 36%	6 60%	8 62%	10 91%
Less than \$100,000	91 45%	9 41%	5 38%	8 31%	9 56%	8 57%	8 57%	15 63%	4 27%	5 38%	1 9%	6 60%	6 46%	7 64%
\$100,000 to less than \$500,000	32 16%	3 14%	3 23%	3 12%	1 6%	1 7%	4 29%	4 17%	4 27%	2 15%	2 18%	0 0	2 15%	3 27%
\$500,000 to less than \$1,000,000	2 1%	1 5%	0 0	1 4%	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0
\$1,000,000 or more	7 3%	1 5%	0 0	3 12%	0 0	1 7%	0 0	1 4%	0 0	0 0	1 9%	0 0	0 0	0 0
Nothing/Zero	17 8%	3 14%	1 8%	3 12%	4 25%	1 7%	0 0	0 0	1 7%	0 0	0 0	1 10%	2 15%	1 9%
Don't know	53 26%	5 23%	4 31%	8 31%	2 13%	3 21%	2 14%	4 17%	6 40%	6 46%	7 64%	3 30%	3 23%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. ** very small base (under 30) ineligible for sig testing

BUSINESS CONTINUITY NATIONAL SURVEY

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Question Q19

Did you take any actions as a result of this event to reduce business interruptions in the future?

Base = Company suffered disaster

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	202	22**	13**	26**	16**	14**	14**	24**	15**	13**	11**	10**	13**	11**
Yes	152 75%	19 86%	10 77%	17 65%	11 69%	9 64%	10 71%	19 79%	12 80%	11 85%	9 82%	6 60%	11 85%	8 73%
No	47 23%	3 14%	3 23%	9 35%	5 31%	4 29%	4 29%	4 17%	3 20%	2 15%	1 9%	4 40%	2 15%	3 27%
Don't know	3 1%	0 0	0 0	0 0	0 0	1 7%	0 0	1 4%	0 0	0 0	1 9%	0 0	0 0	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. ** very small base (under 30) ineligible for sig testing

BUSINESS CONTINUITY NATIONAL SURVEY

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Question 21A

Is cyber security part of your overall business continuity plan?

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Yes	967 75%	80 79%	70 70%	78 78%	70 70%	82 81%	73 73%	76 76%	76 76%	72 72%	79 78%	76 76%	73 73%	62 75%
No	298 23%	18 18%	28 28%	21 21%	27 27%	18 18%	26 26%	22 22%	24 24%	25 25%	20 20%	24 24%	25 25%	20 24%
Don't know	21 2%	3 3%	2 2%	1 1%	3 3%	1 1%	1 1%	2 2%	0 0%	3 3%	2 2%	0 0%	2 2%	1 1%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21B

What actions have you taken when it comes to cyber security? Have you ... - Aided

Base = Cyber security is part of overall business continuity plan

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	967	80*	70*	78*	70*	82*	73*	76*	76*	72*	79*	76*	73*	62*
Any (Net)	939 97%	74 93%	68 97%	77 99%N	68 97%	81 99%N	72 99%N	74 97%	76 100%BKN	72 100%BN	75 95%	73 96%	73 100%BN	56 90%
Educated employees	859 89%	66 83%	66 94%BN	75 96%BKN	62 89%	73 89%	68 93%BN	67 88%	68 89%	64 89%	68 86%	67 88%	66 90%	49 79%
Defined corporate security policies	807 83%	61 76%	57 81%N	70 90%BKN	59 84%N	75 91%BHKN	66 90%BKN	61 80%	68 89%BKN	63 88%N	61 77%	63 83%N	62 85%N	41 66%
Contracted an outside service provider to manage security	262 27%	25 31%N	16 23%	18 23%	17 24%	18 22%	22 30%	20 26%	25 33%N	24 33%N	30 38%CDFN	20 26%	17 23%	10 16%
Other	16 2%	0 0	0 0	0 0	0 0	0 0	2 3%	0 0	3 4%	1 1%	3 4%	2 3%	2 3%	3 5%BF
No action taken	24 2%	5 6%IJM	2 3%	1 1%	2 3%	1 1%	1 1%	1 1%	0 0	0 0	4 5%I	2 3%	0 0	5 8%FIJM
Don't know	4 *	1 1%	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	1 1%	0 0	1 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CA

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Any (Net)	1263 98%	100 99%	99 99%	98 98%	98 98%	100 99%	98 98%	96 96%	99 99%	97 97%	98 97%	98 98%	99 99%	83 100%
Viruses and worms	587 46%	48 48%	44 44%	48 48%	42 42%	44 44%	49 49%	48 48%	41 41%	46 46%	47 47%	45 45%	41 41%	44 53%
SPAM	169 13%	11 11%	14 14%	11 11%	17 17%	11 11%	10 10%	10 10%	17 17%	14 14%	10 10%	18 18%	15 15%	11 13%
Hackers	146 11%	12 12%	13 13%	10 10%	13 13%	12 12%	9 9%	12 12%	6 6%	11 11%	13 13%	15 15%I	15 15%I	5 6%
Internal sabotage	97 8%	6 6%	4 4%	11 11%	7 7%	7 7%	7 7%	7 7%	9 9%	9 9%	11 11%	4 4%	7 7%	8 10%
An internal accident	90 7%	9 9%	4 4%	4 4%	12 12%CD	7 7%	8 8%	6 6%	8 8%	5 5%	8 8%	7 7%	7 7%	5 6%
Denial of service attacks	47 4%	4 4%	5 5%	6 6%	2 2%	8 8%G	1 1%	3 3%	4 4%	4 4%	3 3%	3 3%	2 2%	2 2%
Customer, partner, and or vendor access to internal systems	43 3%	2 2%	3 3%	4 4%K	3 3%	4 4%K	6 6%K	5 5%K	8 8%JKL	1 1%	0 0%	1 1%	3 3%	3 4%
Remote workers	35 3%	5 5%	3 3%	2 2%	1 1%	1 1%	4 4%	2 2%	2 2%	4 4%	2 2%	2 2%	5 5%	2 2%
Terrorist attacks	22 2%	2 2%	5 5%DEKM	0 0	0 0	3 3%	2 2%	2 2%	3 3%	2 2%	0 0	2 2%	0 0	1 1%
Competitor espionage	16 1%	1 1%	3 3%	2 2%	0 0	2 2%	0 0	1 1%	1 1%	1 1%	3 3%	0 0	1 1%	1 1%
Other	11 1%	0 0	1 1%	0 0	1 1%	1 1%	2 2%	0 0	0 0	0 0	1 1%	1 1%	3 3%	1 1%
Don't know/None	23 2%	1 1%	1 1%	2 2%	2 2%	1 1%	2 2%	4 4%	1 1%	3 3%	3 3%	2 2%	1 1%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CB

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the second most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Any (Net)	1233 96%	97 96%	95 95%	93 93%	93 93%	99 98%	94 94%	96 96%	96 96%	97 97%	97 96%	96 96%	99 99%DE	81 98%
Viruses and worms	325 25%	23 23%	31 31%	21 21%	31 31%	24 24%	25 25%	23 23%	30 30%	22 22%	26 26%	24 24%	26 26%	19 23%
SPAM	231 18%	19 19%	16 16%	22 22%	12 12%	15 15%	16 16%	17 17%	17 17%	19 19%	13 13%	23 23%E	22 22%	20 24%E
Hackers	219 17%	13 13%	21 21%	12 12%	16 16%	19 19%	24 24%BD	15 15%	14 14%	20 20%	18 18%	15 15%	19 19%	13 16%
Internal sabotage	114 9%	6 6%	8 8%	13 13%F	9 9%	5 5%	6 6%	16 16%BFG	8 8%	8 8%	8 8%	9 9%	10 10%	8 10%
An internal accident	113 9%	11 11%	9 9%	10 10%	8 8%	8 8%	9 9%	5 5%	8 8%	8 8%	10 10%	11 11%	5 5%	11 13%
Denial of service attacks	77 6%	9 9%C	2 2%	6 6%	4 4%	11 11%CJ	5 5%	5 5%	6 6%	3 3%	9 9%C	7 7%	6 6%	4 5%
Remote workers	50 4%	6 6%	3 3%	3 3%	4 4%	4 4%	3 3%	3 3%	5 5%	7 7%L	3 3%	1 1%	5 5%	3 4%
Customer, partner, and or vendor access to internal systems	47 4%	4 4%	1 1%	4 4%	3 3%	6 6%	1 1%	4 4%	2 2%	6 6%	7 7%CG	3 3%	4 4%	2 2%
Competitor espionage	26 2%	3 3%	0 0%	0 0%	3 3%	4 4%CD	1 1%	5 5%CDN	2 2%	2 2%	1 1%	3 3%	2 2%	0 0%
Terrorist attacks	16 1%	2 2%	0 0%	2 2%	2 2%	3 3%	1 1%	2 2%	1 1%	1 1%	1 1%	0 0%	0 0%	1 1%
Other	15 1%	1 1%	4 4%DFLM	0 0%	1 1%	0 0%	3 3%	1 1%	3 3%	1 1%	1 1%	0 0%	0 0%	0 0%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CB

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the second most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Don't know/None	53 4%	4 4%	5 5%	7 7%M	7 7%M	2 2%	6 6%	4 4%	4 4%	3 3%	4 4%	4 4%	1 1%	2 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CA/B

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the most/second most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Any (Net)	1263 98%	100 99%	99 99%	98 98%	98 98%	100 99%	98 98%	96 96%	99 99%	97 97%	98 97%	98 98%	99 99%	83 100%
Viruses and worms	912 71%	71 70%	75 75%	69 69%	73 73%	68 67%	74 74%	71 71%	71 71%	68 68%	73 72%	69 69%	67 67%	63 76%
SPAM	400 31%	30 30%	30 30%	33 33%	29 29%	26 26%	26 26%	27 27%	34 34%	33 33%	23 23%	41 41%FGHK	37 37%K	31 37%K
Hackers	365 28%	25 25%	34 34%I	22 22%	29 29%	31 31%	33 33%I	27 27%	20 20%	31 31%	31 31%	30 30%	34 34%I	18 22%
Internal sabotage	211 16%	12 12%	12 12%	24 24%BCF GL	16 16%	12 12%	13 13%	23 23%BCF	17 17%	17 17%	19 19%	13 13%	17 17%	16 19%
An internal accident	203 16%	20 20%	13 13%	14 14%	20 20%	15 15%	17 17%	11 11%	16 16%	13 13%	18 18%	18 18%	12 12%	16 19%
Denial of service attacks	124 10%	13 13%	7 7%	12 12%	6 6%	19 19%CEGHJ MN	6 6%	8 8%	10 10%	7 7%	12 12%	10 10%	8 8%	6 7%
Customer, partner, and or vendor access to internal systems	90 7%	6 6%	4 4%	8 8%	6 6%	10 10%	7 7%	9 9%	10 10%	7 7%	7 7%	4 4%	7 7%	5 6%
Remote workers	85 7%	11 11%L	6 6%	5 5%	5 5%	5 5%	7 7%	5 5%	7 7%	11 11%L	5 5%	3 3%	10 10%L	5 6%
Competitor espionage	42 3%	4 4%	3 3%	2 2%	3 3%	6 6%	1 1%	6 6%	3 3%	3 3%	4 4%	3 3%	3 3%	1 1%
Terrorist attacks	38 3%	4 4%M	5 5%M	2 2%	2 2%	6 6%M	3 3%	4 4%M	4 4%M	3 3%	1 1%	2 2%	0 0	2 2%
Other	25 2%	1 1%	5 5%D	0 0	2 2%	1 1%	4 4%D	1 1%	3 3%	1 1%	2 2%	1 1%	3 3%	1 1%

Proportions/Means: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CA/B

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the most/second most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Don't know/None	23 2%	1 1%	1 1%	2 2%	2 2%	1 1%	2 2%	4 4%	1 1%	3 3%	3 3%	2 2%	1 1%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CC

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the third most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Any (Net)	1141 89%	86 85%	81 81%	82 82%	86 86%	92 91% ^C	89 89%	89 89%	89 89%	94 94% ^{BCD}	90 89%	94 94% ^{BCD}	91 91% ^C	78 94% ^{CD}
Hackers	196 15%	13 13%	7 7%	16 16% ^C	10 10%	14 14%	19 19% ^C	16 16% ^C	16 16% ^C	21 21% ^{CE}	13 13%	13 13%	19 19% ^C	19 23% ^{CE}
SPAM	162 13%	11 11%	14 14%	6 6%	22 22% ^{BDFI} N	10 10%	15 15% ^D	12 12%	11 11%	12 12%	14 14%	13 13%	14 14%	8 10%
An internal accident	156 12%	12 12%	18 18% ^{DE}	8 8%	7 7%	15 15%	11 11%	12 12%	14 14%	11 11%	13 13%	12 12%	9 9%	14 17% ^E
Viruses and worms	137 11%	11 11%	5 5%	14 14% ^{CG}	12 12% ^G	15 15% ^{CGI}	4 4%	9 9%	6 6%	14 14% ^{CG}	11 11%	16 16% ^{CGI}	13 13% ^G	7 8%
Internal sabotage	128 10%	3 3%	6 6%	12 12% ^B	7 7%	10 10% ^B	14 14% ^B	10 10% ^B	11 11% ^B	9 9%	11 11% ^B	9 9%	17 17% ^{BCE}	9 11% ^B
Denial of service attacks	98 8%	9 9% ^N	9 9% ^N	7 7%	5 5%	10 10% ^{KN}	8 8% ^N	5 5%	16 16% ^{DEHKM} N	11 11% ^{KN}	3 3%	9 9% ^N	5 5%	1 1%
Remote workers	98 8%	6 6%	6 6%	6 6%	8 8%	7 7%	7 7%	12 12% ^{IM}	4 4%	6 6%	11 11%	13 13% ^{IM}	4 4%	8 10%
Customer, partner, and or vendor access to internal systems	86 7%	14 14% ^{FGHJL}	7 7%	7 7%	10 10%	5 5%	5 5%	5 5%	7 7%	5 5%	6 6%	4 4%	6 6%	5 6%
Competitor espionage	31 2%	4 4%	1 1%	3 3%	2 2%	2 2%	3 3%	4 4%	2 2%	1 1%	3 3%	2 2%	2 2%	2 2%
Terrorist attacks	30 2%	1 1%	5 5% ^{ILM}	3 3%	2 2%	2 2%	2 2%	3 3%	0 0%	3 3%	5 5% ^{ILM}	0 0%	0 0%	4 5% ^{ILM}
Other	19 1%	2 2%	3 3%	0 0%	1 1%	2 2%	1 1%	1 1%	2 2%	1 1%	0 0%	3 3%	2 2%	1 1%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CC

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the third most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Don't know/None	145 11%	15 15%JL	19 19%FJLM	18 18%JLN	14 14%	9 9%	11 11%	11 11%	11 11%	6 6%	11 11%	6 6%	9 9%	5 6%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CA/B/C

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the most/second/third most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Any (Net)	1263 98%	100 99%	99 99%	98 98%	98 98%	100 99%	98 98%	96 96%	99 99%	97 97%	98 97%	98 98%	99 99%	83 100%
Viruses and worms	1049 82%	82 81%	80 80%	83 83%	85 85%	83 82%	78 78%	80 80%	77 77%	82 82%	84 83%	85 85%	80 80%	70 84%
SPAM	562 44%	41 41%	44 44%	39 39%	51 51%FK	36 36%	41 41%	39 39%	45 45%	45 45%	37 37%	54 54%DFHK	51 51%FK	39 47%
Hackers	561 44%	38 38%	41 41%	38 38%	39 39%	45 45%	52 52%BDI	43 43%	36 36%	52 52%BDI	44 44%	43 43%	53 53%BDEI	37 45%
An internal accident	359 28%	32 32%	31 31%	22 22%	27 27%	30 30%	28 28%	23 23%	30 30%	24 24%	31 31%	30 30%	21 21%	30 36%DM
Internal sabotage	339 26%	15 15%	18 18%	36 36%BCE FL	23 23%	22 22%	27 27%B	33 33%BC	28 28%B	26 26%	30 30%B	22 22%	34 34%BC	25 30%B
Denial of service attacks	222 17%	22 22%EN	16 16%	19 19%N	11 11%	29 29%CEGH KMN	14 14%	13 13%	26 26%EGHMN	18 18%	15 15%	19 19%N	13 13%	7 8%
Remote workers	183 14%	17 17%	12 12%	11 11%	13 13%	12 12%	14 14%	17 17%	11 11%	17 17%	16 16%	16 16%	14 14%	13 16%
Customer, partner, and or vendor access to internal systems	176 14%	20 20%L	11 11%	15 15%	16 16%	15 15%	12 12%	14 14%	17 17%	12 12%	13 13%	8 8%	13 13%	10 12%
Competitor espionage	73 6%	8 8%	4 4%	5 5%	5 5%	8 8%	4 4%	10 10%	5 5%	4 4%	7 7%	5 5%	5 5%	3 4%
Terrorist attacks	68 5%	5 5%M	10 10%LM	5 5%M	4 4%M	8 8%M	5 5%M	7 7%M	4 4%M	6 6%M	6 6%M	2 2%	0 0	6 7%M
Other	41 3%	3 3%	8 8%D	0 0	3 3%	2 2%	4 4%D	2 2%	5 5%D	2 2%	2 2%	3 3%	5 5%D	2 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21CA/B/C

I am going to read a list of possible cyber security threats to companies like yours. Which one do you regard as the most/second/third most significant threat? - Aided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Don't know/None	23 2%	1 1%	1 1%	2 2%	2 2%	1 1%	2 2%	4 4%	1 1%	3 3%	3 3%	2 2%	1 1%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question 21D

Using a scale of 1-5 where 5 means it is a top concern and 1 means it is not a concern at all, where would you place cyber security as a concern for your organization?

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
It is a top concern (05)	287 22%	24 24%N	23 23%N	28 28%N	19 19%N	29 29%N	21 21%N	21 21%N	22 22%N	20 20%N	27 27%N	21 21%N	26 26%N	6 7%
(04)	425 33%	38 38%	27 27%	38 38%	38 38%	35 35%	32 32%	33 33%	33 33%	32 32%	29 29%	31 31%	26 26%	33 40%M
(03)	371 29%	29 29%	36 36%DE	22 22%	21 21%	24 24%	35 35%DE	28 28%	28 28%	31 31%	27 27%	31 31%	32 32%	27 33%
(02)	136 11%	6 6%	8 8%	9 9%	12 12%	9 9%	8 8%	13 13%	13 13%	11 11%	12 12%	13 13%	8 8%	14 17%B
It is not a concern at all (01)	54 4%	4 4%	5 5%	2 2%	8 8%	3 3%	3 3%	4 4%	4 4%	5 5%	4 4%	3 3%	6 6%	3 4%
Don't know	13 1%	0 0%	1 1%	1 1%	2 2%	1 1%	1 1%	1 1%	0 0%	1 1%	2 2%	1 1%	2 2%	0 0%
Mean	3.6	3.7N	3.6	3.8EJN	3.5	3.8N	3.6N	3.5	3.6	3.5	3.6N	3.5	3.6	3.3
Standard Deviation	1.08	1.02	1.09	1.01	1.18	1.06	1.01	1.09	1.09	1.09	1.13	1.06	1.15	0.96
Standard Error	0.03	0.10	0.11	0.10	0.12	0.11	0.10	0.11	0.11	0.11	0.11	0.11	0.12	0.11

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q22

What is your job title? - Unaided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
IS/IT Manager/Director	716 56%	59 58%	63 63%DM	49 49%	53 53%	58 57%	54 54%	61 61%M	60 60%	54 54%	52 51%	57 57%	47 47%	49 59%
IT/Tech	118 9%	0 0	4 4%B	11 11%B	16 16%BCFIJ	7 7%B	10 10%B	10 10%B	6 6%B	6 6%B	8 8%B	9 9%B	22 22%BCDF GHIJKLN	9 11%B
Manager	91 7%	1 1%	4 4%	7 7%B	8 8%B	7 7%B	7 7%B	10 10%BM	8 8%B	8 8%B	11 11%BM	8 8%B	3 3%	9 11%BM
CIO	90 7%	7 7%	8 8%	7 7%	4 4%	6 6%	9 9%	9 9%	8 8%	11 11%	6 6%	5 5%	7 7%	3 4%
Vice President (of anything)	71 6%	5 5%	6 6%	5 5%	3 3%	6 6%	4 4%	5 5%	8 8%	6 6%	7 7%	8 8%	5 5%	3 4%
MIS Manager/Director	54 4%	14 14%CFGHI KLMN	2 2%	6 6%K	6 6%K	3 3%	3 3%	1 1%	1 1%	8 8%HIK	0 0	4 4%K	3 3%	3 4%
CFO	23 2%	3 3%	2 2%	1 1%	1 1%	3 3%	1 1%	0 0	1 1%	3 3%	3 3%	1 1%	1 1%	3 4%
President	9 1%	1 1%	1 1%	0 0	0 0	0 0	2 2%	0 0	1 1%	1 1%	0 0	0 0	2 2%	1 1%
CEO	7 1%	1 1%	1 1%	1 1%	2 2%	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0
COO	4 *	0 0	0 0	0 0	0 0	0 0	2 2%	0 0	0 0	0 0	2 2%	0 0	0 0	0 0
CTO	4 *	0 0	0 0	0 0	1 1%	2 2%	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0
Owner	2 *	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q22

What is your job title? - Unaided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Other	79 6%	8 8%	4 4%	10 10%	6 6%	7 7%	7 7%	4 4%	5 5%	2 2%	8 8%	7 7%	8 8%	3 4%
Don't know/Refused	18 1%	2 2%	5 5%	2 2%	0 0%	1 1%	1 1%	0 0%	1 1%	1 1%	4 4%	1 1%	0 0%	0 0%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q24

How many employees work for your entire organization? - Unaided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
1 - 500 (250)	784 61%	57 56%	57 57%	51 51%	55 55%	58 57%	55 55%	60 60%	64 64%	65 65%D	82 81%BCDE FGHIJLM N	69 69%DEG	56 56%	55 66%D
501 - 1000 (750)	185 14%	7 7%	18 18%B	14 14%	19 19%BK	14 14%	14 14%	21 21%BK	11 11%	13 13%	9 9%	14 14%	13 13%	18 22%BK
1001 - 2000 (1500)	103 8%	4 4%	10 10%K	6 6%	11 11%K	5 5%	8 8%	7 7%	15 15%BDFKN	9 9%	3 3%	8 8%	13 13%BFK	4 5%
2001 - 3000 (2500)	56 4%	5 5%	3 3%	4 4%	6 6%	7 7%K	6 6%	4 4%	2 2%	5 5%	1 1%	5 5%	5 5%	3 4%
More than 3000 (3500)	126 10%	26 26%CEFGH IJKLMNOP	9 9%	21 21%CEHI JKLMNOP	9 9%	14 14%JKLN	13 13%KLN	6 6%	8 8%	5 5%	3 3%	3 3%	6 6%	3 4%
Don't know	32 2%	2 2%	3 3%	4 4%EI	0 0	3 3%	4 4%EI	2 2%	0 0	3 3%	3 3%	1 1%	7 7%EILN	0 0
Mean	853	1303CEHI JKLMNOP	843K	1206CHI JKLMNOP	910KLN	1010KLN	1008KLN	737K	798K	716K	457	634	825K	617
Standard Deviation	1044	1422	1002	1327	1024	1193	1163	888	958	880	638	772	941	752
Standard Error	29	143	102	135	102	120	119	90	96	89	64	78	98	83

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

Question Q25

How many employees are at this facility? - Unaided

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
1 - 500 (250)	1140 89%	84 83%	92 92% ^F	86 86%	88 88%	83 82%	91 91%	89 89%	87 87%	88 88%	90 89%	94 94% ^{BF}	90 90%	78 94% ^{BF}
501 - 1000 (750)	64 5%	7 7% ^M	5 5%	5 5%	7 7% ^M	6 6%	4 4%	6 6%	6 6%	7 7% ^M	4 4%	2 2%	1 1%	4 5%
1001 - 2000 (1500)	29 2%	3 3%	2 2%	1 1%	3 3%	2 2%	2 2%	2 2%	4 4%	1 1%	2 2%	2 2%	4 4%	1 1%
2001 - 3000 (2500)	14 1%	3 3%	0 0	1 1%	2 2%	4 4% ^{CIJLM}	1 1%	1 1%	0 0	0 0	2 2%	0 0	0 0	0 0
More than 3000 (3500)	15 1%	3 3%	0 0	4 4% ^{CEGH} KL	0 0	2 2%	0 0	0 0	3 3%	1 1%	0 0	0 0	2 2%	0 0
Don't know	24 2%	1 1%	1 1%	3 3%	0 0	4 4% ^{EI}	2 2%	2 2%	0 0	3 3%	3 3%	2 2%	3 3%	0 0
Mean	367.7	487.5 ^{CG} HLN	300.5	445.9 ^C LN	367.5	466.5 ^{CG} LN	318.9	329.1	427.5 ^{CLN}	332.5	341.8	285.7	373.7	289.2
Standard Deviation	465.4	693.9	205.1	695.2	391.6	657.1	299.9	305.9	605.4	371.0	372.0	190.0	521.8	172.3
Standard Error	13.1	69.4	20.6	70.6	39.2	66.7	30.3	30.9	60.5	37.7	37.6	19.2	53.0	18.9

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

JANUARY 24 - AUGUST 19, 2005

SIC Codes

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Services (Net)	406 32%	13 13%	30 30%B	33 33%B	23 23%	40 40%BEGJ	25 25%B	33 33%B	33 33%B	26 26%B	53 52%BCDE GHIJLMN	34 34%B	36 36%BE	27 33%B
Educational Services	144 11%	0 0	14 14%BD	5 5%B	10 10%B	8 8%B	9 9%B	18 18%BDFK	10 10%B	11 11%B	8 8%B	18 18%BDFK	18 18%BDFK	15 18%BDFK
Health Services	83 6%	7 7%	4 4%	10 10%EFJ	3 3%	3 3%	7 7%	5 5%	6 6%	3 3%	23 23%BCDEF GHIJLMN	4 4%	5 5%	3 4%
Engineering, Accounting, Research, Management & Related Svcs	58 5%	2 2%	4 4%E	4 4%E	0 0	11 11%BEJLM N	4 4%E	8 8%EJ	4 4%E	1 1%	12 12%BCDEG IJLMN	3 3%	3 3%	2 2%
Business Services	46 4%	1 1%	5 5%	5 5%	2 2%	6 6%	3 3%	1 1%	2 2%	2 2%	8 8%BH	3 3%	4 4%	4 5%
Membership Organizations	26 2%	0 0	0 0	3 3%	4 4%BCGK	7 7%BCGHI KL	0	1 1%	1 1%	5 5%BCGK	0	1 1%	2 2%	2 2%
Social Services	23 2%	1 1%	3 3%	2 2%	1 1%	1 1%	1 1%	0	5 5%H	2 2%	1 1%	3 3%	2 2%	1 1%
Legal Services	9 1%	1 1%	0 0	3 3%	0 0	2 2%	0 0	0 0	2 2%	1 1%	0 0	0 0	0 0	0 0
Automotive Repair, Services and Parking	6 *	0 0	0 0	0 0	2 2%	0 0	1 1%	0 0	1 1%	0 0	1 1%	1 1%	0 0	0 0
Amusement and Recreation Services	5 *	0 0	0 0	0 0	1 1%	1 1%	0 0	0 0	0 0	1 1%	0 0	1 1%	1 1%	0 0
Miscellaneous Repair Services	3 *	0 0	0 0	1 1%	0 0	1 1%	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0
Hotels, Rooming Houses, Camps, and Other Lodging Places	2 *	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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SIC Codes

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Motion Pictures	1 *	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0
Manufacturing (Net)	269 21%	28 28% DFHKL MN	24 24% DIM	12 12%	34 34% DFGI KLMN	14 14%	20 20%	35 35% DFGI KLMN	13 13%	31 31% DFIKLM N	19 19%	15 15%	13 13%	11 13%
Industrial and Commercial Machinery and Computer Equipment	36 3%	4 4% D	2 2%	0 0	3 3%	1 1%	1 1%	10 10% CDEFG IKLN	1 1%	5 5% D	1 1%	2 2%	4 4% D	2 2%
Chemicals and Allied Products	30 2%	8 8% DFHKL N	7 7% DFHKL N	0 0	4 4% DHK	1 1%	3 3%	0 0	2 2%	2 2%	0 0	1 1%	2 2%	0 0
Fabricated Metal Prdcts, Except Machinery & Transport Eqpmnt	29 2%	1 1%	1 1%	1 1%	6 6% FKLN	0 0	4 4% FKL	7 7% BCDFK LMN	3 3%	5 5% FKLN	0 0	0 0	1 1%	0 0
Food and Kindred Products	21 2%	1 1%	2 2%	1 1%	4 4% FI	0 0	1 1%	1 1%	0 0	5 5% FI	1 1%	2 2%	1 1%	2 2%
Printing, Publishing and Allied Industries	20 2%	1 1%	1 1%	1 1%	0 0	1 1%	1 1%	1 1%	1 1%	1 1%	10 10% BCDEF GHIJLMN	1 1%	1 1%	0 0
Rubber and Miscellaneous Plastic Products	20 2%	1 1%	5 5% L	2 2%	3 3%	1 1%	1 1%	2 2%	1 1%	1 1%	1 1%	0 0	1 1%	1 1%
Transportation Equipment	15 1%	0 0	0 0	1 1%	3 3%	1 1%	0 0	4 4% BCGIM	0 0	1 1%	3 3%	1 1%	0 0	1 1%
Electronic, Elctrcl Eqpmnt & Cmpnts, Excpt Computer Eqpmnt	14 1%	1 1%	1 1%	2 2%	0 0	3 3%	1 1%	2 2%	1 1%	2 2%	0 0	1 1%	0 0	0 0
Mesr/Anlyz/Cntrl Instrmnts, Photo/Med/Opt Gds, Watches/Clocks	13 1%	2 2%	1 1%	1 1%	0 0	0 0	1 1%	1 1%	1 1%	2 2%	0 0	1 1%	1 1%	2 2%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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SIC Codes

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Stone, Clay, Glass, and Concrete Products	11 1%	0 0	0 0	1 1%	4 4% M	2 2% CHIK	2 2%	0 0	0 0	1 1%	0 0	1 1%	0 0	0 0
Paper and Allied Products	10 1%	1 1%	1 1%	0 0	2 2%	1 1%	0 0	0 0	1 1%	3 3%	1 1%	0 0	0 0	0 0
Lumber and Wood Products, Except Furniture	10 1%	2 2%	0 0	0 0	0 0	1 1%	3 3%	0 0	0 0	0 0	0 0	2 2%	0 0	2 2%
Furniture and Fixtures	9 1%	0 0	0 0	0 0	1 1%	1 1%	0 0	4 4% L	1 1%	1 1%	0 0	0 0	1 1%	0 0
Primary Metal Industries	8 1%	3 3%	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	1 1%	1 1%	1 1%	1 1%	0 0
Miscellaneous Manufacturing Industries	7 1%	1 1%	1 1%	1 1%	2 2%	0 0	0 0	1 1%	0 0	0 0	0 0	1 1%	0 0	0 0
Petroleum Refining and Related Industries	6 *	2 2%	1 1%	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	1 1%	1 1%	0 0	0 0
Textile Mill Products	5 *	0 0	0 0	1 1%	1 1%	0 0	2 2%	0 0	0 0	0 0	0 0	0 0	0 0	1 1%
Apparel, Finished Prdcts from Fabrics & Similar Materials	4 *	0 0	1 1%	0 0	0 0	0 0	0 0	2 2%	0 0	1 1%	0 0	0 0	0 0	0 0
Leather and Leather Products	1 *	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0
Wholesale trade (Net)	202 16%	21 21% KM	25 25% HKM	17 17% K	17 17% K	17 17% K	17 17% K	12 12%	18 18% KM	17 17% K	6 6%	15 15% K	8 8%	12 14%
Wholesale Trade - Durable Goods	119 9%	17 17% DFIK M	16 16% DFIK M	7 7%	13 13% KM	7 7%	11 11% K	8 8%	7 7%	11 11% K	3 3%	8 8%	4 4%	7 8%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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SIC Codes

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Wholesale Trade - Nondurable Goods	83 6%	4 4%	9 9%	10 10%K	4 4%	10 10%K	6 6%	4 4%	11 11%K	6 6%	3 3%	7 7%	4 4%	5 6%
Retail trade (Net)	152 12%	12 12%K	6 6%	15 15%CK	8 8%	13 13%K	18 18%CEJK	9 9%	12 12%K	7 7%	4 4%	17 17%CJK	17 17%CJK	14 17%CJK
Automotive Dealers and Gasoline Service Stations	98 8%	8 8%	5 5%	13 13%EJK	4 4%	8 8%	10 10%J	7 7%	7 7%	2 2%	4 4%	9 9%J	13 13%EJK	8 10%J
Miscellaneous Retail	14 1%	1 1%	0 0	0 0	1 1%	0 0	1 1%	0 0	2 2%	5 5%CDPHK	0 0	2 2%	1 1%	1 1%
Food Stores	12 1%	0 0	0 0	0 0	2 2%	1 1%	1 1%	1 1%	2 2%	0 0	0 0	2 2%	0 0	3 4%
Home Furniture, Furnishings and Equipment Stores	8 1%	2 2%	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	1 1%	2 2%	2 2%
Eating and Drinking Places	7 1%	0 0	0 0	1 1%	1 1%	0 0	3 3%	0 0	0 0	0 0	0 0	2 2%	0 0	0 0
Building Materials, Hrdwr, Garden Supply & Mobile Home Dealrs	7 1%	1 1%	1 1%	1 1%	0 0	0 0	3 3%	1 1%	0 0	0 0	0 0	0 0	0 0	0 0
Apparel and Accessory Stores	3 *	0 0	0 0	0 0	0 0	2 2%	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0
General Merchandise Stores	3 *	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	1 1%	1 1%	0 0
Finance, insurance, real estate (Net)	102 8%	6 6%	6 6%	7 7%	7 7%	6 6%	8 8%	5 5%	11 11%	10 10%	14 14%HN	6 6%	13 13%N	3 4%
Depository Institutions	29 2%	2 2%	2 2%	2 2%	1 1%	2 2%	2 2%	0 0	6 6%H	1 1%	7 7%EHJLM	1 1%	1 1%	2 2%
Insurance Carriers	18 1%	1 1%	1 1%	1 1%	2 2%	0 0	1 1%	1 1%	2 2%	3 3%	2 2%	1 1%	3 3%	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

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SIC Codes

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Real Estate	15 1%	0 0	0 0	3 3%	2 2%	1 1%	1 1%	0 0	1 1%	2 2%	0 0	1 1%	3 3%	1 1%
Nondepository Credit Institutions	14 1%	1 1%	1 1%	0 0	1 1%	0 0	3 3%	0 0	1 1%	1 1%	4 4%DFH	1 1%	1 1%	0 0
Holding and Other Investment Offices	12 1%	0 0	1 1%	1 1%	0 0	2 2%	0 0	1 1%	0 0	1 1%	1 1%	1 1%	4 4%BEGI	0 0
Security & Commodity Brokers, Dealers, Exchanges & Services	9 1%	2 2%	1 1%	0 0	1 1%	0 0	0 0	1 1%	1 1%	2 2%	0 0	0 0	1 1%	0 0
Insurance Agents, Brokers and Service	5 *	0 0	0 0	0 0	0 0	1 1%	1 1%	2 2%	0 0	0 0	0 0	1 1%	0 0	0 0
Transportation, communications, utilities (Net)	70 5%	3 3%	7 7%K	11 11%BFIK	7 7%K	3 3%	8 8%K	5 5%	3 3%	5 5%	1 1%	4 4%	6 6%	7 8%K
Motor Freight Transportation	18 1%	1 1%	2 2%	2 2%	2 2%	0 0	4 4%FIK	1 1%	0 0	3 3%	0 0	1 1%	1 1%	1 1%
Transportation Services	15 1%	1 1%	3 3%	2 2%	2 2%	0 0	0 0	1 1%	1 1%	0 0	1 1%	0 0	2 2%	2 2%
Electric, Gas and Sanitary Services	13 1%	1 1%	0 0	2 2%	0 0	1 1%	2 2%	1 1%	1 1%	0 0	0 0	2 2%	1 1%	2 2%
Communications	11 1%	0 0	1 1%	2 2%	2 2%	2 2%	1 1%	0 0	0 0	0 0	0 0	0 0	2 2%	1 1%
Transportation by Air	4 *	0 0	0 0	2 2%	1 1%	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	0 0
Water Transportation	4 *	0 0	1 1%	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	1 1%
Railroad Transportation	2 *	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	1 1%	0 0	0 0	0 0	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

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JANUARY 24 - AUGUST 19, 2005

SIC Codes

	Total (A)	Houston (B)	New Jersey (C)	Florida (D)	Ohio (E)	Wash- ington D.C (F)	Georgia (G)	Michigan (H)	Kansas/ Missouri (I)	Chicago (J)	Wisconsin (K)	Pacific Rim (L)	Southwest (M)	Wash- ington State (N)
Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Local, Suburban Transit & Interurban Hgwy Passenger Transport	2 *	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	1 1%	0 0	0 0	0 0	0 0
Pipelines, Except Natural Gas	1 *	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	0 0
Construction (Net)	63 5%	10 10%	2 CHJK 2%	4 4%H	4 4%H	5 5%H	4 4%H	0 0	7 7%H	3 3%	3 3%	7 7%H	6 6%H	8 10%CH
Construction - Special Trade Contractors	27 2%	5 5%	1 DEGH 1%	0 0	0 0	1 1%	0 0	0 0	6 6%DEGH	1 1%	1 1%	4 4%DEGH	3 3%	5 6%DEGH
Building Cnstrctn - General Contractors & Operative Builders	26 2%	2 2%	1 1%	4 4%H	2 2%	4 4%H	2 2%	0 0	1 1%	2 2%	2 2%	3 3%	1 1%	2 2%
Heavy Cnstrctn, Except Building Construction - Contractors	10 1%	3 3%	0 0	0 0	2 2%	0 0	2 2%	0 0	0 0	0 0	0 0	0 0	2 2%	1 1%
Mining (Net)	15 1%	7 7%	0 CDEGH JKLMN 0	0 0	0 0	2 2%	0 0	1 1%	2 2%	1 1%	0 0	1 1%	1 1%	0 0
Oil and Gas Extraction	11 1%	6 6%	0 CDEGH KN 0	0 0	0 0	1 1%	0 0	0 0	1 1%	1 1%	0 0	1 1%	1 1%	0 0
Coal Mining	2 *	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0
Mining and Quarrying of Nonmetallic Minerals, Except Fuels	2 *	1 1%	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	0 0
Agriculture, forestry, fishing (Net)	7 1%	1 1%	0 0	1 1%	0 0	1 1%	0 0	0 0	1 1%	0 0	1 1%	1 1%	0 0	1 1%
Agricultural Production - Crops	4 *	1 1%	0 0	1 1%	0 0	1 1%	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
Overlap formulae used. * small base

BUSINESS CONTINUITY NATIONAL SURVEY

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Unweighted Total	1286	101	100	100	100	101	100	100	100	100	101	100	100	83*
Agricultural Services	2 *	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	1 1%	0 0	0 0
Agricultural Production - Livestock and Animal Specialties	1 *	0 0	0 0	0 0	0 0	0 0	0 0	0 0	1 1%	0 0	0 0	0 0	0 0	0 0

Proportions/Mean: Columns Tested (5% risk level) - B/C/D/E/F/G/H/I/J/K/L/M/N
 Overlap formulae used. * small base